

# GE Capital

Telecom, Media & Technology

## The Leading Middle-Market Lender in Tech

GE Capital's Telecom, Media & Technology business, a unit of GE Capital, is the leading mid-market lender providing financing solutions to enable corporate growth, acquisitions & balance sheet refinancings. Offering a one-stop source for the comprehensive range of GE's lending solutions, clients can also access GE's 130+ year industrial heritage to help them succeed and grow.

- #1 U.S. Bookrunner 2011-1H 2014 for Sponsored MidMarket & LBO
- \$1.5B in technology deal volume in 2013
- Manage a \$2B technology portfolio across 75 borrowers
- Reliable partner willing to underwrite despite volatility
- Investment partner relationships drive large/unitranche holds
- Connect clients with GE Software & GE's Global Research Center
- Provide access to GE experts and global business intelligence

Target Characteristics	Unique Industry Specialization
<p><u>EBITDA</u> Cash flow: &gt;\$5 million Asset-based: &gt;\$5 million</p> <p><u>Hold Amount</u> Cash flow: \$15-110 million Asset-based: \$25-300 million</p> <p><u>Products</u> Revolvers Term loans CapEx &amp; acquisition lines Delayed draw term loans Equity co-investments Senior Secured Loan Program - Unitranche - No syndications/flex - \$15.9B total assets - Co-managed with Ares Capital</p>	<ul style="list-style-type: none"> <li>• Software</li> <li>• Information Services</li> <li>• Healthcare IT</li> <li>• Payment Technology</li> <li>• Tech-enabled services</li> <li>• Data Center/Hosting</li> <li>• Telecom Services</li> </ul>

**\$117,300,000**  
Joint Lead Arranger  
Bookrunner  
Admin Agent




Sept 2014

**\$69,000,000**  
Lead Arranger  
Bookrunner  
Admin Agent






July 2014

**\$120,800,000**  
Lead Arranger  
Admin Agent






June 2014

**\$112,000,000**  
Joint Lead Arranger  
Joint Bookrunner  
Admin Agent



June 2014

**\$105,000,000**  
Joint Lead Arranger  
Joint Bookrunner  
Syndication Agent

July 2014

**\$448,500,000**  
Joint Lead Arranger  
Joint Bookrunner  
Admin Agent

Jan 2014



imagination at work

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[gecapital.com/tech](http://gecapital.com/tech)